

**Agendum  
Oakland University  
Board of Trustees Formal Session  
June 21, 2021**

**Ellucian Banner and Related Agreements and  
Hardware Refresh Adjustment**

**A Recommendation**

- 1. Division and Department:** Chief of Staff, University Technology Services (UTS).
- 2. Introduction:** Ellucian Banner is the Enterprise Resource Planning (ERP) system, which the University uses to effectively provide students with access to academic information and records and facilitate the University's redesign of its business processes to reduce operating costs. The initial Board approval was in 1997 with authorized amendments in 2000, 2003, 2005, 2011, 2015. In 2020, the Board of Trustees (Board) approved the Ellucian Banner and Related Agreements not to exceed \$733,150 in FY2021 with an annual 5% year-over-year increase for the next five years. The Board also approved a Banner Hardware Refresh one-time request of \$970,183 for hardware and software in FY2022, with \$172,656 incremental base budget increase.

Ellucian Banner is built on the Oracle Database Management System. The actual costs of the Oracle Database Site License for FY2022 require an additional \$62,587 for the project compared to the original budgetary estimates from Ellucian.

- 3. Previous Board Action:** The Board authorized the original Software License and Services Agreement in June 1997, with an amendment in February 2000. The Board authorized the original Technical Currency Agreement in June 1997, with additional amendments authorized in February 2000, April 2003, and September 2005. In December 2011, the Board authorized the five-year contract for the Ellucian (formerly SCT) Higher Education constituent management system. In July 2015, the Board authorized the five-year renewal for core and Extended Contracts. In June 2020, the Board authorized the five-year renewal for core and Extended Contracts and Hardware Refresh.
- 4. Budget Implications:** Annual renewal for Banner Technical Currency agreement and Extended Contracts will not exceed \$733,150 in FY2021 (an increase of \$45,671 over the actual FY2020 cost), with an annual increase of 5 percent year-over-year for the next five years. The incremental base funding needed will be built into the annual General Fund budget. The Board also approved a Banner Hardware Refresh one-time request of \$970,183 for hardware and software in FY2022, with \$172,656 incremental base budget increase. The actual cost for the Banner Hardware Refresh changed to a one-time request of \$1,032,770 for hardware and software in FY2022

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which would be funded from University reserves. The \$172,656 incremental base budget increase, Oracle Software, with a 5 percent annual increase, and VMware Software, with a 10 percent annual increase, would be built into the annual General Fund budget.

**5. Educational Implications:** These software licenses represent a holistic view of all online enterprise systems licensed through Ellucian. The enterprise systems environment supports constituent relationship management, document management, recruiting, admissions, financial aid, registration, student services, academic history, finance, accounting, human resources, payroll, accounts receivable, accounts payable, donor development, and alumni relations.

**6. Personnel Implications:** None.

**7. University Reviews/Approvals:** Proposal developed by the Interim Chief Information Officer, UTS, and Chief of Staff and Secretary to the Board of Trustees, and the President.

**8. Recommendation:**

RESOLVED, that the President negotiated and executed amendments to the Technical Currency Agreement for core Banner services and Extended Contracts not to exceed \$733,150 for FY2021, then annual renewal fees in subsequent years not to exceed 5 percent and 7 percent, respectively, and a commitment to renew through FY2026; and, be it further

RESOLVED, that the Chief of Staff and Secretary to the Board of Trustees is authorized to negotiate Banner hardware and software purchase to support the hardware refresh not to exceed \$1,032,770 in FY2022, which is an additional request for \$62,587 over the \$970,183 Board of Trustees original approved amount. The annual renewal fees for Oracle Software, with a 5 percent annual increase, and VMware Software, with a 10 percent annual increase, not to exceed \$172,656 in FY2023 and a commitment to renew through FY2026; and, be it further

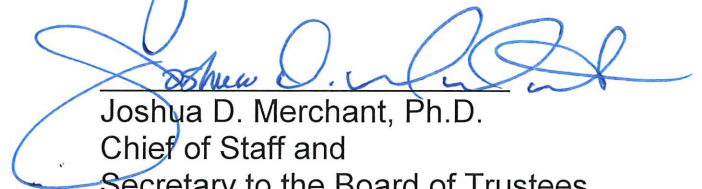
RESOLVED, that the Board of Trustees authorizes the President, Chief of Staff and Secretary to the Board of Trustees, and their respective designees, to perform all acts and deeds and to execute and deliver all contracts, instruments and documents that are necessary, expedient and proper in connection with the renewal; and, be it further

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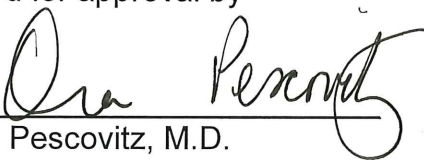
RESOLVED, that the Ellucian Company L.P. and its affiliate agreements and amendments and all other contracts, instruments and documents shall be reviewed and approved by the Office of the Vice President for Legal Affairs and General Counsel prior to execution, and shall be in compliance with the law and University policies and regulations and shall conform to the legal standards and policies of the Vice President for Legal Affairs and General Counsel.

9. Attachments: None.

Submitted to the President  
on June 15, 2021 by

  
Joshua D. Merchant, Ph.D.  
Chief of Staff and  
Secretary to the Board of Trustees

Recommended on 6/15, 2021  
to the Board for approval by

  
Ora Hirsch Pescovitz, M.D.  
President